

The Connection

Kennebec Telephone Co., Inc.

*Volume 8 Issue 2
February 2013*

Manager's Moment with Rod Bowar



Good Bye, 2012. 2013 Here We Come! 2012 was a busy year for Kennebec Telephone; we had several projects going on and some that are continuing. I would like to briefly recap some of the bigger projects, and fill everyone in on where we are at.

We finished up the fiber to the home project in Kennebec in 2012; although some copper cable is still in the ground and in use due to special circumstances, most of Kennebec has their dial tone and internet provided by fiber optic cable. This fiber optic cable provides us the ability to continue raising internet speeds without changing a lot of equipment; it also saves our customers time and problems by eliminating the need for a modem at their house. Since the fiber has been in place, we have been pleased with reliability and dependability.

With the Kennebec fiber done, we had time to start on the fiber in Presho in 2012. We ended up with a good amount of fiber spliced throughout town, the equipment installed in our CO, and a few houses converted to fiber. We are planning to complete this project in 2013.

2012 brought us the computer/internet classes, with the help of the Lyman School District and the Bureau of Information and Telecommunications (BIT). Several Kennebec Telephone employees put on a class to help people with little to no computer experience

learn the computer basics along with surfing the internet and emailing. After completing the classes, attendees that signed up for internet and did not yet have a computer were given one that was donated by the Lyman School District. Speakers were also provided by BIT to come talk to the public about internet safety. Our first graduating class had 12 people attending with excellent results. A second round of classes is underway with a goal of getting our communities into more advanced classes as they learn.

Along with these bigger projects, Kennebec Telephone also continues to be kept busy with its customers' work, PowerCom Electric, Construction, Internet, CATV, TCS in Pierre, and Charley's stayed busy all year long. This is due to our customers' confidence in us that we will provide good services with good support, and without this support we would not be here so a big THANK YOU to all our customers. We are up to 40 full and part time employees, and this is impossible without having good customers which we are very fortunate to have. I would like to thank the entire Kennebec Telephone Co., Inc. staff for their dedication, professionalism, and hard work in 2012. 2013 is starting out to be a busy year already; there are changes in the plans already to bump up our internet speeds, along with projects for all of our business divisions and who knows, maybe we will expand into some new areas before this year is over.

**HAPPY
Valentines**

Thursday
February 14th

What's Going on in February
February 9
Kennebec Business Appreciation
February 18
President's Day- Office Closed
February 23
Presho Farm & Home Show

Through the Month of December
Spend \$100 on Mechanical Work
And choose A Prize from Charley's Tree!
Spend more..



Here's What's happening at Charley's Welding & Auto Repair...

Were you one of the entrants in Charley's Welding & Auto Repair's December Promotion? If you were, thanks for participating. For every \$100 spent at Charley's, customers were given the opportunity to choose a tag from the tree. Each tag was also a discount or promotional item which they could take home right away.

The Customers names were then placed into a drawing for the Grand Prize. Tim Boysen was the grand

Prize winner for this promotion. His prize, was a 40" flat screen TV ! We were pleased with the response for this promotion.

Next time you're in town, be sure to stop in and ask Stacie about Charley's new referral program!



Is it time to Review Your Cell Phone Plan?

Are you having second thoughts about your cell phone plan or service? Is your provider actually providing their service on a consistent basis? Are you getting fed up with the promises of "it'll get better, once..."? Or perhaps your current cell phone contract is nearing its end.

If you answered yes to any of the above it may be time to reassess your current Cell phone plan. Take a moment to ask yourself these questions:

1. Are you using all of the services you are paying for? (Phone minutes, texting, and /or data).

2. Is there a lower priced plan that might work better for you?
3. Are you getting reliable service from your provider?

Remember Kennebec Telephone Company offers service on "America's Most Reliable Network. With plans ranging from \$15.00 a month (single user/.26 per minute) to our 6000 Family Share Plan Family Rate Plan at \$ 289.00, there is a plan to suit everyone's needs. Texting and data packages are also available in various sizes.

Stop by the office with your cell phone bill and let's see if we can help you sort it all out.

Here are the latest winners in our weekly drawings:

Lola Anderson, Syndi Ozanne, Karen Gilman & Carmen Miller

This Month Only...

Sign up for Auto payments and get a \$10 discount on your March telephone bill!

Call the office to find out how, 869-2220





New Employee Casey Hupp

Welcome back to Lyman CountyM Casey!

Casey joined the KTCI Construction crew in January. He graduated from LHS in 2003, and then joined the U.S. Navy. He and his wife Amanda welcomed their son, Nolan, into the world last March, while residing in St. Mary's, GA.

More recently, Casey has been employed with Mainline Contracting in Rapid City, SD.

In his spare time, Casey enjoys hunting, fishing, golf and softball.

Company Party!

Kennebec Telephone held our annual Company party at Hutch's in January. Along with a great meal and fun this is also the time that the "Years of Service" awards were given out.

We would like to thank all of our employees and recognize the following: Crystal Brakke and Dean Reumann for 5 years, Charley Bowar for 10 years, and Joan Hills for 15 years.



On the Road Again! *Stop by to visit us*



The weekend of the 19th and 20th members of Kennebec Telephone and TCS participated in the Winter Expo held at the Ramkota in Pierre. Tim Meiners (TCS) and Jason Urban (KTC) worked the two day show and displayed security systems, monitoring systems, and business phone systems. They also visited with potential customers about business and home networking, computer sales, and webhosting services. They were pleased with the amount of people the expo brought in and the interest they got from the public.

Next on the agenda is the Kennebec Town & Country Clubs Business Appreciation on February 9th, at the middle school gym. Kennebec Telephone will have a booth set up with giveaways, food, and drawings. Charley's Welding and Auto will also be

on site with their booth and giveaway items as a way to say thank you to our customers.

February 23rd will see Kennebec Telephone and Charley's Welding and Auto with booths at the Presho Farm and Home Show, located at the high school gym in Presho. This show has been going on for many years with the Presho Area Chamber sponsoring it. We will again be displaying our monitoring systems, phone systems, and be available to answer questions you may have on the services we provide.

The updated phone directory pages will be available to pick up at these shows, or stop in our office to pick one up. We hope to see everyone at these fine shows and get a chance to visit and answer questions.



Kennebec Telephone Company
Kennebec Long Distance
Kennebec Telephone Construction
Kennebec Telephone Internet
PowerCom Electric & Communications
Technology & Communications Specialists

220 S. Main Street
PO Box 158
Kennebec, ME 05754
Phone: 605-869-2220
Fax: 605-869-2221
Email: kbctel@kennebectelephone.com
Website: www.kennebectelephone.com



Frequently Asked Questions

Q - I'd like to put a monitoring system in, but there is not a good way to run wires. Are there wireless products available?

A - There are wireless options available, these may be limited on range and are generally a little more expensive, however, the higher equipment cost often times is still less expensive than the time it takes to run cables.

Q - Does Kennebec Telephone have used computers for sale?

A - No, we don't. We can sell people a new computer or help them choose a new one that fits their needs, but we do not have any used computers for sale.

Q - Do Kennebec Telephone's bundles really save the customer money?

A - It depends on the customer and what services they utilize. We try to visit with the customer to see if it will be a cost saver for them.

Our mission is to provide the highest quality telecommunications and information service to our customers at an affordable price. We will strive to offer prompt, friendly, and dependable service along with the latest technology to attain the highest possible customer satisfaction.

If you would like more information or have questions about anything in this newsletter, feel free to contact us at 605-869-2220.